

WHY CHOOSE THE TOP SHELF HOSPITALITY / MEGSON FITZPATRICK INSURANCE PORTFOLIO?



WE ARE LOCAL & INDEPENDENT

However, we have National Scale and Presence along with our many capabilities; within our Partnership Group, we are the Largest Independently Controlled and Operated Brokerage in the Country. We manage and service more clients and volume within the insurance market than any other independent brokerage.

We have been working with Canadian business owners for 50 years. In that time, we have established a proven track record of expertise and outstanding customer service that has led us to grow from 1 location with 2 people to 4 locations and over 100 team members – 40 of which are solely dedicated to business insurance.

Our vision has always been to transform and expand Megson FitzPatrick into an even stronger, more agile independent broker, where decisions are based on delivering the best customer experience. We have a partnership with Rogers Insurance that aligns our purpose, vision and values with the ability to gain national strength and stature, all while remaining strongly independent.

This new partnership makes our combined organization one of the top five largest independent brokerages in Canada. We are now able to benefit from the shared capabilities of each brokerage to provide more comprehensive expertise and service offerings for our clients.

MEGSON FITZPATRICK BUSINESS DIVISION

710 Redbrick Street
Victoria, BC V8T 5J3

Toll Free | 1.888.595.5212
Office | 1.250.595.5212
Fax | 1.250.595.2900
megsonfitzpatrick.com

HOSPITALITY EXPERTISE

we have a dedicated hospitality division

We are your complete solution. Our Hospitality Division has over 50 years' experience in the Industry we understand the risk in your business. We recognize the need for business owners to collaborate with professionals who are experts in their field. Our team is dedicated to servicing the needs of Hospitality Industry owners and many more establishments within the Hospitality sector. We understand the unique needs of the Hospitality industry and are here to provide you with expert advice and top-notch service so that you can concentrate on all the other demands your business requires. We recognize the industry is changing and new risks are emerging such as Terrorism, Cyber Liability and Social Media Risks.

IMPERIAL PREMIUM FINANCING SOLUTION

Megson FitzPatrick Insurance have negotiated Low Premium Financing Rates, low down payments and payment options. We will customize a payment plan that works for you. Financing your insurance premiums gives you the flexibility to use your working capital more effectively. Freeing up capital can allow you to focus on product development, hiring new employees, marketing, and other investments to grow your business.

MEGSON FITZPATRICK INSURANCE

supports the Hospitality Industry

Megson FitzPatrick Insurance supports the Hospitality Industry by purchasing Gift Certificates from our clients, we are active on social media, and we do Networking Events and Group Bookings supporting the local industry.

WE HAVE AN IN-HOUSE CLAIMS ADVOCACY TEAM

We take the claims experience to the next level. We work hard to help our clients prevent claims, however some claims, unfortunately, are not preventable. Our claims advocacy team works with our clients to ensure they receive the best possible outcome when claims do arise. In addition, you can also receive round-the-clock access to professional adjusters and contractors so that your claim is dealt with promptly and professionally and you can focus on keeping your business on track.

RISK MANAGEMENT MATERIALS FROM OUR LIBRARY

Megson FitzPatrick has exclusive access to a library of risk management resources and material to help our clients reduce their exposures. We will provide customized documents for your needs so that you can benefit from these valuable resources. Some examples include Fire Safety Checklists, Waiver Samples and Snow Removal Logs.

HOSPITALITY SEMINARS & NETWORKING EVENTS

ongoing, and no charge!

As part of our initiative to help our clients improve their businesses, we host several industry specific educational events that allow business leaders within the same industry learn alongside each other and network within their community. These events are at no additional charge to our clients.





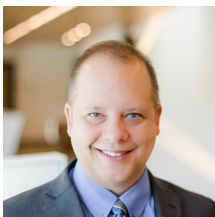
LOSS CONTROL REPORTS

For business operators, property owners, and managers, premise liability exposures are a very common cause of both legitimate and fraudulent claims from a bodily injury perspective. Underwriters, brokers, and risk managers need a comprehensive understanding of these exposures to acquire an accurate picture of their risks.

YOUR SERVICE TEAM

Megson FitzPatrick's Hospitality Division is committed to developing long-term partnerships with our clients to develop and maintain effective service and risk management programs. To support this goal, we will assign a team of professionals that is ready to meet your needs. From initial planning to ongoing implementation, the team provides exceptional service and will help you manage your claims, communications, and loss control exposures.

PRIMARY CONTACT



Steve Noreen

Account Executive
D | 250.519.2303
steve.noreen@megsonfitzpatrick.com



Walker Ross

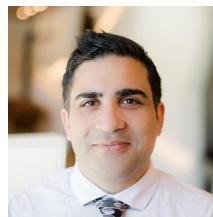
Claims Manager
D | 250.519.2312
walker.ross@megsonfitzpatrick.com

SECONDARY CONTACT



Crissy Jensen

Account Manager
D | 250.940.9107
cjensen@megsonfitzpatrick.com



Richard Dhillon

Marketing Director
D | 250.940.9103
rdhillon@megsonfitzpatrick.com